

律保

企業有限公司



ROOBA

ENTERPRISES

SALES REPRESENTATION

Rooba Enterprises Inc. can implement your local and dedicated sales presence overseas, and you can monitor and manage it all from the comfort of your current office. By having your sales presence implemented by the Rooba Team, you need not worry about expensive legal fees, bureaucratic issues, language miscommunications, or expensive physical logistic concerns.

Just imagine being able to handle RFP's, customer service issues, technical problems, or the many other assorted daily activities with a simple phone call to a real person in the United States. With Rooba Enterprises there are no worries as to whether or not your representation has your best interests at heart. Many have worked with independent agents in the past and have realized that it can be frustrating, costly, harmful to your company image, and very time-consuming... especially when dealing with language barriers.

Rooba Enterprises Inc. has internally structured our organization to efficiently master the difficult day-to-day operations between distant foreign offices.

INSTANT ACCESS

By utilizing our resources in our overseas offices, we can almost instantly begin selling and marketing your products. There's no need to worry about searching for a location, hiring account managers, or communication difficulties. We have the resources already in place to enable you to develop your new market in just a few short weeks.

AN ALLIANCE PARTNERSHIP

Unlike agents or distributors that hide valuable information from you, Rooba Enterprises Inc. forms an alliance with you and keeps you abreast of all the details of your overseas operations. We believe that the only way to be highly successful is for both of us to work towards success.

OUR EXPERIENCED PLAN

Here's a step-by-step example of our typical Sales Representation Plan:

- Step 1. Representation - Recruit and Establish a dedicated representative in the target market.
- Step 2. Training - Training at the clients facilities, learning your current successful strategies.
- Step 3. Engineering - Hiring of technical support personnel to handle service issues.
- Step 4. Marketing - We work with your marketing to create a seamless marketing image.
- Step 5. Sales - Targeting, Organization memberships, Trade Shows, Competition, and Trends.
- Step 6. Implementation - The introduction of your products. Marketing campaign launched.
- Step 7. Feedback & Review - Monthly progress reports, New Sales Leads, Process Reviews.